



JDC Corporate Finance

Raising the bar: Energising growth

JDC secures minority investment from Octopus Investments in Oxifree

Company name

Oxifree Global Ltd

Locations

Houston, Texas

Frimley, Surrey

Sector

Multiple

Deal

PE/VC investment



Specialist corporate finance firm JDC have secured a minority investment from Octopus Investments in Oxifree Global Ltd (www.oxifree.com), a fast growing global provider of patent protected polymeric resin coatings to complex corrosion and contamination situations.

Founded in 2009 in Houston, Texas, Oxifree provides its solutions to the oil, gas, pipeline, marine, utilities, power production, mining, storage, food processing, manufacturing and military industries. Oxifree currently has presence in over 30 countries across seven continents.

The funding came from UK venture capital firm Octopus Investments (www.octopusinvestments.com) and enabled four founding shareholders to fully exit the business, whilst also providing the Frimley headquartered business with the ability to roll out additional resources to support its global distribution and end user base.

Dave Howes, a director at JDC, worked with the Oxifree Management team over a period of 18 months to restructure the business from being solely located in the US and Panama to being a newly formed UK Group, whilst also providing advisory services to prepare the business and management team for the investment process.

In assisting Oxifree to secure its recent equity investment, JDC ran a competitive process liaising with a number of interested private equity houses and venture capital trusts before Octopus was identified as the preferred investment partner. JDC acted as lead adviser through each stage of the investment from initial contact, through valuation and negotiation to completion.

Dave Howes, Director at JDC Corporate Finance commented:

"I am delighted to have advised the shareholders and management team on this exciting deal. JDC's expertise allowed us to run a competitive process to find, in Octopus, an investor with an excellent fit to meet the objectives of Oxifree. The investment at a double digit valuation multiple has allowed four founding shareholders to exit, whilst also providing growth capital to enable the Group to further accelerate its growth and capitalise on the large market opportunity that exists for its products and services."



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Oxifree on JDC



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Dave has become a key and most trusted adviser to the management team at Oxifree. JDC provided quality advice and service throughout the complex process, helping to find an excellent partner in Octopus and also run an exceptional process to deliver a double digit valuation multiple to the stakeholders. Their hard work and commitment was instrumental in supporting us and we could not have secured the deal without them. It was a pleasure to work with the team and I would be happy to recommend them to anyone considering a transaction.

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Ed Hall, CEO of Oxifree Global Ltd

About Us

JDC Corporate Finance is East Anglia's leading independent corporate advisory firm, specialising in all aspects of corporate transaction and advisory work as well as related tax matters. Whether your goals embrace organic growth, securing financial investment, acquisitions or a planned disposal (short or long term), the experienced team at JDC can provide the expert strategic advice and guidance you need in a refreshing personalised manner.

Main Office

Dencora Court
2 Meridian Way
Norwich
NR7 0TA

Also at

3 Gray's Inn Square
London
WC1R 5AH

Contact

T: 01603 703177
E: info@jdc-corpfin.co.uk
www.jdccorporatefinance.co.uk