

Sector
Oil and Gas

Location
UK - Head Office
Operations - Worldwide

Deal
PE Investment



JDC Corporate Finance



Aquaterra Energy on JDC

"Thank you very much Jon. A superb performance by you and your team."

Mark Boyd, Chairman of Aquaterra Energy

"We would not have closed this deal without JDC's advice, support and deal management skills. From day one to the close of the transaction they were excellent. The whole management team (and our investors) are looking forward to continuing our long and successful relationship as we continue to grow our business. Thank you JDC!"

George Morrison, Managing Director of Aquaterra Energy

Majority Investment in Aquaterra Energy



The business

Leading global oil and gas engineering company providing innovative products and services to the industry.

Founded in the UK in 2005, the business is now recognised worldwide for its engineering excellence.

High quality, experienced and ambitious management team.

Strong platform for future growth with significant market opportunities.

The deal

Majority equity investment from EV Private Equity, a specialist global oil and gas private equity investor.

Partial exit of founding shareholders with cash out and equity for the senior management team.

Substantial development and acquisition capital to support a detailed business plan.

Incentive structure introduced for wider management team.

JDC value add

JDC has been Aquaterra's retained adviser of choice for 10 years.

Acted as lead adviser in a competitive process, sourcing the investor, negotiating and managing the deal from the start to a successful conclusion.

Achieved a strong valuation and attractive equity structure for both shareholders and management.

JDC's hands on approach minimised management team distraction from running the business.



Raising the bar

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