

**Sector**  
Support Services

**Location**  
Norwich, UK

**Deal**  
Trade  
Disposal



JDC Corporate Finance



## Gasway on JDC

*"Having had a number of meetings with JDC to discuss the strategic options available to Gasway and its shareholders, once we received an approach to acquire the business we did not hesitate to instruct JDC to lead and manage the transaction.*

*Dave and the JDC team gave invaluable support and advice throughout the complex process and their hard work and commitment was instrumental in driving the deal to a successful conclusion for all stakeholders.*

*I would thoroughly recommend their services to anyone who is considering selling their business."*

**Liam Betts, Managing Director of Gasway**

## Trade Sale of Gasway



### The business

Leading independent gas servicing and installation company in East Anglia.

Founded in 1982, the company has grown to over 130 employees including over 100 engineers.

Established reputation of offering a high quality of service with proven credentials in delivering large social housing projects.

Head office based in Norwich with supporting operations in Cambridge and London.

### The deal

Sale of 100% of the shares to Flagship Group.

The deal was structured to meet the requirements of all of the shareholders.

Flagship Group are one of the leading housing providers in the East of England.

The acquisition forms part of Flagship's strategy to increase its commercial activity to support its purpose to provide homes for people in need.

Commitment from the purchaser to the current customers, staff and operations.

### JDC value add

Acted as lead adviser throughout every stage of the sale process.

Carried out pre-sale due diligence and data room preparation.

JDC supported the management team in all aspects of the transaction to minimise distraction from the day to day running of the business.

Negotiated a strong valuation underpinned by a deal structure that aligns interests of all stakeholders and incentivises the management team to deliver growth.



Raising the bar

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