

**Sector**  
Healthcare

**Location**  
Norfolk

**Deal**  
Trade  
Disposal



JDC Corporate Finance



## Oakwood on JDC

*“We were referred to JDC and had our initial meeting with Jon and Adam on the basis of reviewing our options. We were pleasantly surprised by the approach they took, taking the time to understand the individual requirements of all of the partners with a genuine willingness to work to time frames that suited us all. Six months later when we were in a position to move forward and test the market, JDC presented our business in a professional and credible manner and worked hard to negotiate a deal that surpassed expectations. Jon and Adam were reassuringly on hand at every stage of a process that is often stressful and more complicated than you would first expect.”*

**Stephen Youngs,**  
Oakwood Veterinary Group

## Trade Sale of Oakwood Veterinary Group



### The business

One of East Anglia's leading multi-branch mixed veterinary practices, with a history dating back to the 19th century.

Expertise in three complementary areas - pig; cattle & other farm animals; and small domestic animals.

Strong management team with excellent reputation among the farming community in East Anglia.

### The deal

Sale of the business and assets of the shares to Origin Group, backed by private equity firm August Equity.

Origin is the UK's largest production animal veterinary group and cares for one third of the UK's pig market.

Oakwood is Origin's first acquisition within the mixed veterinary market, with the partners of Oakwood all remaining with the business post sale.

### JDC value add

Identified and understood the individual requirements of all three partners providing a realistic valuation of the Partnership based on our market knowledge.

Created a comprehensive Information Memorandum document that contained detailed financial forecasts in order to drive up the price.

Chaired meetings and acted as lead advisers through every stage.

Negotiated a deal that surpassed the vendors' expectations.





Raising the bar

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